**WCCC Transfer Guide to UMA Bachelor of Science, Business Administration – Management Major**

University of Maine at Augusta - College of Professional Studies
This sheet is intended to be informational only. WCCC Students must consult with an academic advisor prior to registration.
2019-2020 Catalog

**Degree Requirements:**
- Minimum 121 Total Credit Hours
- Writing Intensive Course
- Minimum Cumulative GPA of 2.00
- 30 credit hours of Residency Courses
- 9 credits of Upper-level Major Residency Courses
- Minimum GPA in the Major of 2.00

<table>
<thead>
<tr>
<th><strong>WCCC Equivalent Courses</strong></th>
<th><strong>UMA’s BSBA Management Degree Requirements</strong></th>
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<tbody>
<tr>
<td>ECO 200 Macroeconomics</td>
<td>ECO 201 Macroeconomics (3)</td>
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<tr>
<td>ECO 201 Microeconomics</td>
<td>ECO 202 Microeconomics (3)</td>
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<tr>
<td>BUS 140 Accounting Principles I</td>
<td>BUA 101 Financial Accounting for Decision Making (3)</td>
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<tr>
<td>BUS 175 Accounting Principles II</td>
<td>BUA 211 Accounting for Management Decisions (3)</td>
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<tr>
<td>BUS 132 Business Law</td>
<td>BUA 223 Principles of Management (3)</td>
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<tr>
<td>BUS 240 Advertising and Marketing</td>
<td>BUA 230 Business Law (3)</td>
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<tr>
<td>BUA 100 Introduction to Business</td>
<td>BUA 303 Management Information Systems (3)</td>
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<tr>
<td>BUA 200 Fundamentals of Life &amp; Health Insurance (3)</td>
<td>BUA 357 Business Finance (3)</td>
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<tr>
<td>BUS 295 Strategic Management for the Small Business (3)</td>
<td>BUA/MAT 360 Operations Research (3)</td>
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<tr>
<td>BUA 351 Investment Management (3)</td>
<td>BUA 420 International Business (3)</td>
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<tr>
<td>BUS 250 Entrepreneurship/New Venture Practice</td>
<td>Complete one BUA/ECO/CIS* elective (3)</td>
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<tr>
<td>CTT 144 Web Page Design</td>
<td>BUA 151 Personal Financial Planning (3)</td>
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<td>BUA 210 Fundamentals of Property &amp; Casualty Insurance (3)</td>
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<td>BUA 215 Principles of Banking</td>
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<td>ECO 310 Money &amp; Banking</td>
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<td>BUA 216 Consumer Lending (3)</td>
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<td></td>
<td>BUA 222 Fundamentals of Property &amp; Casualty Insurance (3)</td>
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<td></td>
<td>BUA 351 Investment Management (3)</td>
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<tr>
<td>BUS 110 Introduction to Business</td>
<td>BUA 100 Introduction to Business (3)</td>
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<tr>
<td>BUS 160 Entrepreneurship/New Venture Practice</td>
<td>BUA 243 Issues in Small Business (3)</td>
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<tr>
<td>BUS 215 Business Management</td>
<td>BUA 299W Strategic Management for the Small Business (3)</td>
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<td>BUA 387 Fraud Examination (3)</td>
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<td>BUA 481 Entrepreneurship (3)</td>
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<td></td>
<td>Complete one BUA/ECO/CIS* elective (3)</td>
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<tr>
<td>CTT 144 Web Page Design</td>
<td>CIS 110 Programming Fundamentals (3)</td>
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<td>CIS 131 Web Applications (3)</td>
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<td>Complete any 200-level programming elective (3)</td>
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<td>CIS 240 Networking Concepts (3)</td>
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<td>CIS 330 Systems Analysis (3)</td>
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<td>ISS 210 Introduction to Information Security (3)</td>
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<td>Complete two CIS Electives (6) one must be 300-400-level</td>
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</tbody>
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### Public Administration (18)

- ENG 320 Grant Writing (3)
- POS 234 American State & Local Government (3)
- POS 354 Public Budgeting & Financial Administration (3)
- POS 370 Municipal Administration (3)
- POS 405 Administrative Law (3)
- POS 487 Research Issues in Public Management (3)

### OTHER PROGRAM REQUIREMENTS (52 credit hours):

#### English

- **ENG 107 Speech**
- **ENG 101 College Composition**
- **ENG 101 College Writing** (3)
- **ENG 102W Introduction to Literature**
- **ENG 203 Introduction to Literature**
- **ENG 208 Creative Writing**
- **ART 100 Introduction to Art**
- **ART 103 Printmaking**
- **ART 105 Drawing for Beginners**
- **ART 201 Mixed Media Art**
- **ART 208 Creative Writing**
- **PHI 115 Ethics**
- **COM 111 American Sign Language II**
- **ENG 203 Special Topics in Literature**
- **ENG 208 Creative Writing**
- **ENG 209 Shakespeare**
- **ENG 212 Introduction to Literature**
- **ENG 214 Literature and Film**
- **ENG 215 Contemporary American Fiction**
- **HIS 109 History of Downeast Maine**
- **HIS 112 American History to Reconstruction**
- **HIS 113 American History From Reconstruction**
- **HIS 115 Maine History**
- **HIS 117 World History to 1715**
- **HIS 119 World History from 1715 to Present**
- **HIS 170 History of Food**
- **PHI 101 Introduction to Philosophy**
- **PHI 114 Environmental Ethics**
- **SPA 101 Introduction to Spanish I**
- **SPA 103 Introduction to Spanish II**
- **COM 111 American Sign Language II**

#### Mathematics

- **MAT 113 Mathematics for Business & Economics I (3)**
- **MAT 114 Mathematics for Business & Economics II (3)**
- **MAT 115 Statistics: Concepts & Methods**
- **MAT 115 Elementary Statistics I(3)**
- **BIO 120 General Biology with Lab**
- **BIO 130 Human Anatomy and Physiology**
- **BIO 220 Microbiology with Lab**
- **BIO 225 Anatomy and Physiology I with Lab**
- **BIO 235 Anatomy and Physiology II with Lab**
- **CHY 110 Fundamentals of Chemistry with Lab**
- **SCI 101 Foundations of Modern Science**
- **PSY 101 Introduction to Psychology**
- **SOC 101 Introduction to Sociology**
- **SOC 102 Sociology of the Family**
- **SOC 104 Sociology of Globalization**
- **PSC 101 American National Government**
- **ENG 317W Professional Writing (3)**
  - Complete one of the following Fine Arts electives (3) ★
    - ARH xxx any Art History course
    - ART xxx any Art course
    - DRA xxx any Drama course
    - ENG 351 Creative Writing I
    - ENG 452 Creative Writing II
    - MUH 1xx any 100-level Music History course
    - MUS 1xx any 100-level Music course
- **ENG 317W Professional Writing (3)** ★
  - Complete one of the following Humanities electives (3) ★:
    - AME xxx any American Studies course
    - ARH 105 History of Art and Architecture I
    - ARH 106 History of Art and Architecture II
    - ASL 1xx/2xx and 100- or 200-level ASL course
    - DRA xxx any Drama course
    - ENG xxx any English course (except ENG 100, 101 and ENG 317W)
    - FRE xxx any French course
    - HGH xxx any Holocaust, Human Rights and Genocide course
    - HTY xxx any History course
    - HUM any Humanities course
    - MUH xxx any Music History course
    - PHI xxx any Philosophy course
    - SPA xxx any Spanish course
    - WGS xxx any Women and Gender Studies course
- **PSY 100 Introduction to Psychology (3)** ★
  - Complete any 100-level Laboratory Science (4) ★
<table>
<thead>
<tr>
<th>Course Offerings</th>
<th>Social Science Electives</th>
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<tbody>
<tr>
<td>CMJ – Any 100 level Criminal Justice Course</td>
<td>Complete one of the following Social Science electives (3)</td>
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<tr>
<td>GEO 101  Introduction to Geography</td>
<td>ANT xxx any Anthropology course</td>
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<tr>
<td>PSY 105  Human Relations</td>
<td>GEO xxx any Geography Course</td>
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<tr>
<td>PSY 195  Child &amp; Adolescent Development</td>
<td>JUS xxx any Justice Studies course</td>
</tr>
<tr>
<td>PSY 207  Developmental Psychology</td>
<td>ECO xxx any Economics course</td>
</tr>
<tr>
<td>PSY 225  Adult Development from Young Adulthood</td>
<td>GEO xxx any Geography course</td>
</tr>
<tr>
<td>POS 150  Introduction to American Politics</td>
<td>PSY xxx any Psychology course</td>
</tr>
<tr>
<td>POS 151  American State &amp; Local Government</td>
<td>POS xxx any Political Science course</td>
</tr>
<tr>
<td>SOC 101  Introduction to Sociology</td>
<td>SOC xxx any Sociology course</td>
</tr>
<tr>
<td>SOC 102  Sociology of the Family</td>
<td>SSC xxx any Social Science course</td>
</tr>
<tr>
<td>SOC 104  Sociology of Globalization</td>
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</tbody>
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**GENERAL ELECTIVES (3-12 credit hours):**

- Complete 3-12 110-level or higher general electives, enough to reach 121 total credits (TBD based on concentration)

**Computer "BUA/CIS/ECO" Options:**

- CIS 131 Web Applications
- CIS 135 Intro to Information Systems & Application Dev.
- CIS 210 Programming Concepts
- CIS 231 Web Applications Development I
- CIS 240 Networking Concepts
- CIS 330 Systems Analysis
- CIS 335 Systems Development: ASP
- CIS 350 Database Design and Management

**General Education:**

It is the intention of the University of Maine at Augusta that every degree graduate will be prepared to function in our society as an effective and informed citizen. To this end, the faculty has designed a set of minimum expectations that students are expected to satisfy. The aspirations are defined by core skills, competencies, and abilities as well as knowledge based learning experiences that are the grounds for the General Education Requirements.

Courses notated by a ★ symbol represent a select minimum of courses within this major that satisfy the UMA general education requirements.